

**April 2, 2009** 

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The next release is April 9, '09



# **Grain Transportation Report**

A weekly publication of the
Transportation and Marketing Programs/Transportation Services Division
www.ams.usda.gov/GTR

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#### WEEKLY HIGHLIGHTS

Senate Bill Would Exempt Farm Trucks from Interstate Commercial Motor Vehicle Regulation

Senators Inho fe (R-OK), Merkley (D-OR), and Coburn (R-OK) reintroduced S. 639 on March 19 to allow States to exempt farm trucks with a gross vehicle weight up to 26,000 pounds from the burden of interstate commercial motor vehicle regulation, without the loss of Federal grant funds. Thirty-two States define a commercial motor vehicle as weighing 26,001 pounds or more, compared to the Federal definition of 10,001 pounds or more. A half-ton farm pickup truck with a livestock trailer that crosses a State line is subject to the same interstate regulations as a year-round long-haul commercial tractor-trailer weighing up to 80,000 pounds. This burden affects farmers and ranchers located near the borders of adjoining States, where the closest market for their products and livestock or source of their farm supplies is over the State line. On February 26, Representatives Boren (D-OK) and Fallin (R-OK) reintroduced H.R. 1220, which exempts intrastate farm trucks from several regulations and raises the threshold for regulation to 26,001 pounds.

Legislation Governing Railroad Regulatory Environment Under Consideration

On March 5, the Senate Judiciary Committee passed the Railroad Antitrust Enforcement Act of 2009 by a vote of 14-0. Similar legislation is also being considered by the House. The bill seeks to allow the Justice Department and the Federal Trade Commission to stop future railroad mergers if they believe the mergers violate the antitrust laws, even if the Surface Transportation Board has approved it. If enacted, the bill would also allow State attorneys general and private parties to sue for damages and obtain court orders to halt anti-competitive behaviors. On a separate but related matter, recent press reports have indicated that representatives from the Senate Commerce Committee and the House Transportation and Infrastructure Committee have been meeting with railroads, shipper groups, and labor interests to discuss new compromise legislation that would, among other things, be introduced to remove railroad antitrust immunity and enhance shipper protections. The Senate Judiciary Committee report can be found at: <a href="http://frwebgate.access.gpo.gov/cgi-">http://frwebgate.access.gpo.gov/cgi-</a>

bin/getdoc.cgi?dbname=111 cong reports&docid=f:sr009.111.pdf

Corn and Soybean Inspections Rebound

For the week ending March 26, total grain inspected at major export regions reached 1.84 million metric tons (mmt), up 0.4 percent from the previous week but 6 percent below last year. Inspections of corn (.835 mmt) and soybeans (.601 mmt) rebounded from the past week. Pacific Northwest (.534 mmt) grain inspections, which drove the rise in overall inspections with more grain destined to China and Japan, increased 10 percent from the previous week. Mississippi Gulf (1.10 mmt) grain inspections, however, dropped 2 percent from the previous week.

Possible Record Planted Acreage for 2009 Soybean Crop

USDA's March 30 Prospective Plantings estimates that farmers intend to plant an estimated 76 million acres of soybeans this spring. This would be 306,000 more acres than last year and the largest on record. Kansas, North Carolina, Ohio, North Dakota, Nebraska, Mississippi, Iowa, and Arkansas are expected to each have 100,000 or more acres in soybeans this year. Wheat acres may drop to 58.6 million acres, 93 percent of last year's amount. Kansas, Arkansas, North Dakota, Missouri, Montana, and South Dakota are expected to each have 600,000 to 400,000 less acres of wheat. Intended planting of corn is estimated to be 85 million acres, down 1 percent from last year. Missouri, South Dakota, and Illinois could each have 100,000 or more acres of corn this year. Although these are preliminary intentions, grain shippers could see some impact on transportation services for the soybean crop on a record amount of acres.

#### Snapshots by Sector

Rail

U.S. railroads originated 18,411 **carloads of grain** during the week ending March 21, down 8 percent from the previous week, 21 percent from the same week last year, and 20 percent lower than the 3-year average.

Ocean

During the week ending March 26, 37 ocean-going **grain vessels** were loaded in the Gulf, down 23 percent from this time last year. Forty-eight **vessels** are expected to be loaded in the U.S. Gulf within the next 10 days, down 26 percent from last year.

### Feature Article/Calendar

Wheat Transportation Costs Continue to Decrease Fourth quarter 2008 wheat transportation costs from Kansas and North Dakota to Japan through the Pacific North west (PNW) receded to \$94.04 and \$81.93 per metric ton (mt), down 34 and 36 percent, respectively, from the previous quarter (see table). The cost of shipping from both states to Japan through the U.S. Gulf averaged \$81.47and \$110.81 per mt, down 50 and 42 percent from the third quarter. The total landed cost (farm value plus transportation costs) for shipping wheat to Japan ranged from \$284 to \$378 per mt, down 23 to 35 percent from the previous quarter. The drop in total landed costs was driven primarily by lower truck and ocean rates, which decreased 19 and 71 percent. Fourth quarter wheat transportation costs represented 23 to 32 percent of the landed costs, down from the previous quarter (see table).

Quarterly rate comparisons for shipping KS & ND wheat to Japan through the PNW

		K	S				N	D		•
	2007	2008	2008	Yea r- to-Year	Quarterly	2007	20 08	20 08	Year-t o-Yea r	Quarterly
Mode	4th qtr	3rd qtr	4th qtr	ch ange	ch ang e	4th qtr	3rd qtr	4th qtr	cha ng e	change
	- \$/	met ric ton -			%	-\$/	metric ton -			%
Truck	10.26	11.86	9.66	-5.85	-18.55	10.26	11.86	9.66	-5.85	-18.55
Rail <sup>1</sup>	59.62	68.44	66.28	11.17	-3.16	49.10	55.52	54.17	10.33	-2.43
Ocean vessel	84.18	61.33	18.10	-78.50	-70.49	84.18	61.33	18.10	-78.50	-70.49
Transportation Costs	154.06	141.63	94.04	-38.96	-33.60	143.54	128.71	81.93	-42.92	-36.35
Farm Value <sup>2</sup>	29138	273.99	202.95	-30.35	-25.93	292.11	322.00	266.88	-8.64	-17.12
Total Landed Cost	44 5.44	41 5.62	296.99	-33.33	-28.54	435.65	450.71	348.81	-19.93	-22.61
Transport % of landed cost	3459	34.08	31.66			32.95	28.56	23.49		

Quarterly rate comparisons for shipping KS & ND wheat to Japan through the Gulf

		I	KS				N	D		
	2007	2008	2008	Year-to-Year	Quarterly	2007	20 08	20 08	Year-t o-Yea r	Quarterly
Mode	4th qtr	3rd qtr	4th qtr	ch ange	ch ang e	4th qtr	3rd qtr	4th qtr	change	change
	- \$	/met ric ton	•		%	-\$	/metric ton -			%
Truck	10.26	11.86	9.66	-5.85	-18.55	10.26	11.86	9.66	-5.85	-18.55
Rail <sup>1</sup>	34.12	41.47	41.36	21.22	-0.27	57.51	67.52	70.70	22.94	4.71
Ocean vessel	11827	110.43	30.45	-74.25	-72.43	1 18.27	110.43	30.45	-74.25	-72.43
Transportation Costs	162.65	163.76	81.47	-49.91	-50.25	1 86.04	189.81	110.81	-40.44	-41.62
Farm Value <sup>2</sup>	291.38	273.99	202.95	-30.35	-25.93	292.11	322.00	266.88	-8.64	-17.12
Total Landed Cost	45 4.03	437.75	284.42	-37.36	-35.03	478.15	511.81	377.69	-21.01	-26.21
Transport % of landed cost	35.82	37.41	28.64			38.91	37.09	29.34		

<sup>&</sup>lt;sup>1</sup>Railtariff rates include fuel surchrages.

Ocean rates for wheat shipped from the PNW to Japan decreased 70 percent from the third quarter and nearly 79 percent from year to year (see table). Ocean rates for wheat shipped from the Gulf to Japan decreased 72 percent from the third quarter and 74 percent from last year. Rates from each export region continued to slide due to the global economic downturn. (see GTR 3-05-09).

Fourth quarter rail rates from Kansas and North Dakota to the PNW decreased slightly from the previous month. Rail rates declined as high fuel surcharges dropped during the quarter (see figure 7). The rates for moving wheat by rail from Kansas to the Gulf remained relatively stable during the third quarter but increased about 5 percent from North Dakota to the Gulf. From year to year, rail rates from Kansas and North Dakota to the PNW increased 11 and 10 percent (see table). The rates for moving wheat by rail from Kansas and North Dakota to the Gulf increased 21 and 23 percent from year to year due to the surge in fuel surcharges during 2008.

As diesel prices continued to decrease, the cost of moving wheat from each state by truck to a rail-served grain elevator dropped 19 percent from quarter to quarter and 6 percent from year to year.

According to the Foreign A gricultural Service, U.S. calendar year wheat exports to Japan totaled 3.68 million metric tons in 2008, up 9 percent from last year, accounting for 12 percent of total U.S. wheat exports. For the same period, total U.S. wheat exports reached 30.07 million metric tons, down 9 percent from the past year. For the 2008/09 marketing year, year to date export sales (shipped) of all major class of wheat are down from the previous year (See GTR, Table 12). Johnny.Hill@usda.gov

<sup>&</sup>lt;sup>2</sup>Source: USDA/NASS, wheat prices for North Dakota (mainly HRS) and Kansas (mainly HRW)

## **Grain Transportation Indicators**

Grain Transport Cost Indicators<sup>1</sup>

	Truck	$\mathbf{Rail}^2$	Barge	00	cean
Week ending				Gulf	Pacific
04/01/09	149	74	138	179	142
03/25/09	140	74	151	179	142

<sup>1</sup>Indicator: Base year 2000 = 100; Weekly updates include truck = diesel (\$/gallon); rail = nearby secondary rail market (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); and ocean = routes to Japan (\$/metric ton)

<sup>2</sup>The rail indicator is not an index. It is the difference between the nearby secondary rail market bid for this week and the average bid for year 2000 (+) 100

Source: Transportation & Marketing Programs/AMS/USDA

Table 2

Market Update: U.S. Origins to Export Position Price Spreads (\$/bushel)

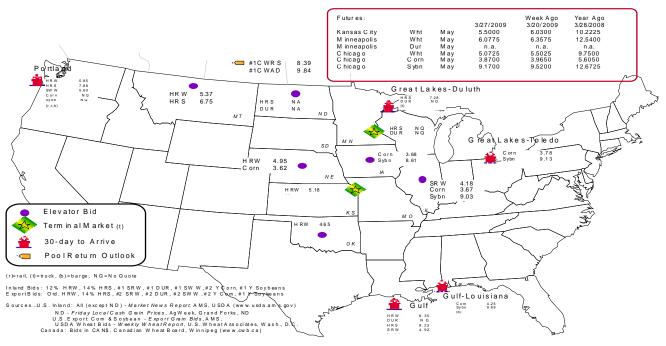
	· · · · · · · · · · · · · · · · · · ·	~ <b>p</b> (+, /)	
Commodity	OriginDestination	3/27/2009	3/20/2009
Corn	ILGulf	-0.58	-0.57
Corn	NEGulf	-0.63	-0.57
Soybean	IAGulf	-1.08	-1.17
HRW	KSGulf	-1.17	-1.22
HRS	NDPortland	n/a	-1.45

Note: nq = no quote

Source: Transportation & Marketing Programs/AMS/USDA

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1 **Grain bid Summary** 



### **Rail Transportation**

Table 3

Rail Deliveries to Port (carloads)<sup>1</sup>

	Mississippi		Cross-Border	Pacific	Atlantic &	
Week ending	Gulf <sup>2</sup>	Texas Gulf	Mexico	Northwest	East Gulf	Total
3/25/2009 <sup>p</sup>	125	685	850	4,022	728	6,410
3/18/2009 <sup>r</sup>	269	1,095	538	3,028	485	5,415
2009 YTD	10,791	12,092	10,000	41,129	7,803	81,815
2008 YTD	18,386	31,803	6,552	64,597	13,347	134,685
2009 YTD as % of 2008 YTD	59	38	153	64	58	61
Last 4 weeks as % of 20078 <sup>3</sup>	42	41	183	58	56	57
Last 4 weeks as % of 4-year avg. <sup>3</sup>	42	50	85	72	107	66
Total 2008	68,768	107,542	37,728	255,852	33,028	502,918
Total 2007	62,169	113,730	40,725	227,970	31,369	475,963

<sup>&</sup>lt;sup>1</sup> Data is incomplete as it is voluntarily provided; <sup>2</sup> Mississippi Gulf data back to January, 2004 from several new sources has been added resulting in large increases in the numbers reported; <sup>3</sup> Compared with same 4-weeks in 2007 and prior 4-year average.

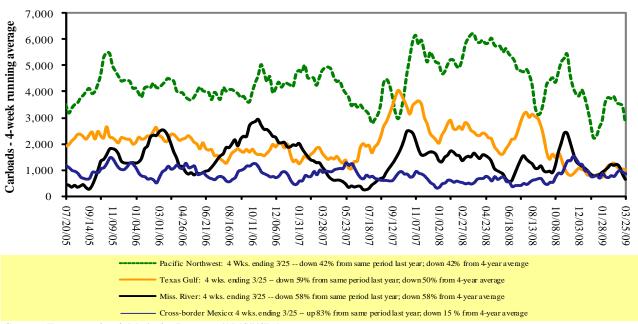
YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available

Source: Transportation & Marketing Programs/AMS/USDA

Railroads originate approximately 35 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2

Rail Deliveries to Port



Source: Transportation & Marketing Programs/AMS/USDA

Table 4

Class I Rail Carrier Grain Car Bulletin (grain carloads originated)

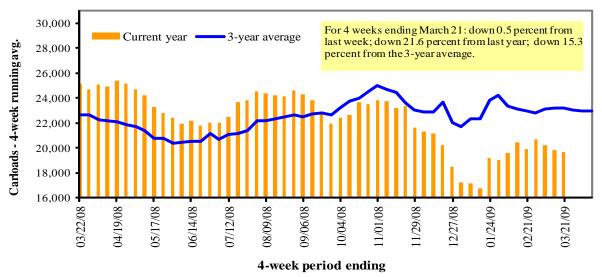
	E	ast		West		U.S. total	Ca	nada
Week ending	CSXT	NS	BNSF	KCS	UP		CN	CP
03/21/09	2,204	2,122	9,050	645	4,390	18,411	4,517	6,277
This week last year	2,532	3,007	12,356	656	6,856	25,407	4,433	4,057
2009 YTD	26,066	28,150	101,869	7,861	54,018	217,964	48,110	59,623
2008 YTD	33,166	33,453	130,107	7,924	74,391	279,041	48,933	47,779
2009 YTD as % of 2008 YTD	79	84	78	99	73	78	98	125
Last 4 weeks as % of 2008 <sup>1</sup>	88	80	77	101	70	77	110	148
Last 4 weeks as % of 3-yr avg. <sup>1</sup>	81	79	89	106	80	85	101	138
Total 2008	136,143	162,177	573,285	37,822	323,104	1,232,531	226,849	220,714

<sup>&</sup>lt;sup>1</sup>As a percent of the same period in 2008 and the prior 3-year average. YTD = year-to-date.

Source: Association of American Railroads (www.aar.org)

Figure 3

Total Weekly U.S. Class I Railroad Grain Car Loadings



Source: Association of American Railroads

Rail Car Auction Offerings (\$/car)<sup>2</sup>

Table 5

Week ending				Delivery	period			
3/28/2009	Apr-09	Apr-08	May-09	May-08	Jun-09	Jun-08	Jul-09	Jul-08
BNSF <sup>3</sup>								
COT grain units	no bids	0	0	0	0	0	no bids	n/a
COT grain single-car <sup>5</sup>	no offer	220	no bids	01	no bids	06	no bids	n/a
$\mathrm{UP}^4$								
GCAS/Region 1	no bids	no bids	no bids	no bids	no bids	no offer	no offer	n/a
GCAS/Region 2	no bids	no bids	no bids	no bids	no bids	no offer	no offer	n/a

<sup>&</sup>lt;sup>1</sup>Auction offerings are for single-car and unit train shipments only.

Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

Source: Transportation & Marketing Programs/AMS/USDA.

Rail service may be ordered directly from the railroad via **auction** for guaranteed service, or via tariff for nonguaranteed service, or through the secondary railcar market.

<sup>&</sup>lt;sup>2</sup>Average premium/discount to tariff, last auction

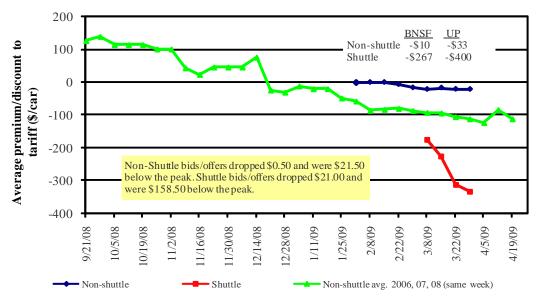
<sup>&</sup>lt;sup>3</sup>BNSF - COT = Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

<sup>&</sup>lt;sup>4</sup>UP - GCAS = Grain Car Allocation System

<sup>&</sup>lt;sup>5</sup>Range is shown because average is not available. Not available = n/a.

The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/supply.

Figure 4
Bids/Offers for Railcars to be Delivered in April 2009, Secondary Market

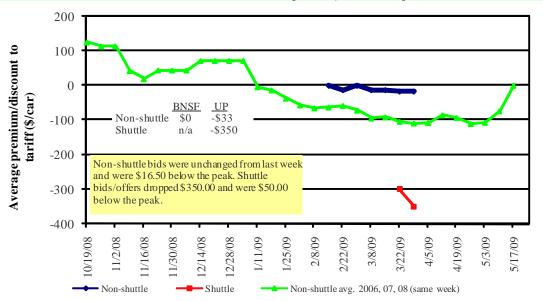


Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: Transportation & Marketing Programs/AMS/USDA

Figure 5

Bids/Offers for Railcars to be Delivered in May 2009, Secondary Market

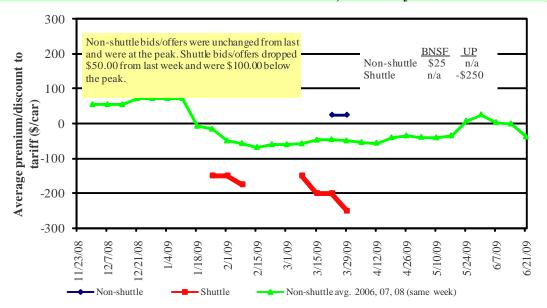


Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: Transportation & Marketing Programs/AMS/USDA

Figure 6

#### Bids/Offers for Railcars to be Delivered in June 2009, Secondary Market



Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: Transportation & Marketing Programs/AMS/USDA

Table 6

Weekly Secondary Rail Car Market (\$/car)<sup>1</sup>

Week ending		· · · · · · · · · · · · · · · · · · ·	Delive	ry period		
3/28/2009	Apr-09	May-09	Jun-09	Jul-09	Aug-09	Sep-09
Non-shuttle						
BNSF-GF	-10	0	25	25	n/a	n/a
Change from last week	-6	0	0	0	n/a	n/a
Change from same week 2008	-5	8	38	n/a	n/a	n/a
UP-Pool	-33	-33	n/a	n/a	n/a	n/a
Change from last week	5	0	n/a	n/a	n/a	n/a
Change from same week 2008	49	84	n/a	n/a	n/a	n/a
Shuttle <sup>2</sup>						
BNSF-GF	-267	n/a	n/a	n/a	n/a	n/a
Change from last week	58	n/a	n/a	n/a	n/a	n/a
Change from same week 2008	-79	n/a	n/a	n/a	n/a	n/a
UP-Pool	-400	-350	-250	n/a	n/a	n/a
Change from last week	-100	-50	-50	n/a	n/a	n/a
Change from same week 2008	n/a	n/a	-75	n/a	n/a	n/a

<sup>&</sup>lt;sup>1</sup>Average premium/discount to tariff, \$/car-last week

Note: Bids listed are market INDICATORS only & are NOT guaranteed prices,

n/a = not available; GF = guaranteed freight; Pool = guaranteed pool

Sources: Transportation and Marketing Programs/AMS/USDA

Data from Atwood/ConAgra, Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.

<sup>&</sup>lt;sup>2</sup>Shuttle bids are a new data series; prior to this we provided only non-shuttle rates.

Table 7 **Tariff Rail Rates for Unit and Shuttle Train Shipments** 

1

Effective date:	ates for emit and	Snuttle Train Snip		Fuel			Percent
			Tariff	surcharge _	Tariff plus surc	harge per:	change
3/9/2009	Origin region	Destination region	rate/car	per car	metric ton	bushel <sup>2</sup>	<b>Y</b> / <b>Y</b> <sup>3</sup>
Unit train <sup>1</sup>							
Wheat	Chicago, IL	Albany, NY	\$2,522	\$2	\$27.82	\$0.76	0
	Kansas City, MO	Galveston, TX	\$2,528	\$0	\$27.87	\$0.76	-1
	South Central, KS	Galveston, TX	\$3,395	\$190	\$39.51	\$1.08	11
	Minneapolis, MN	Houston, TX	\$3,539	\$384	\$43.24	\$1.18	-1
	St. Louis, MO	Houston, TX	\$3,305	\$0	\$36.43	\$0.99	11
	South Central, ND	Houston, TX	\$5,268	\$427	\$62.77	\$1.71	11
	Minneapolis, MN	Portland, OR	\$3,940	\$467	\$48.57	\$1.32	-7
	South Central, ND	Portland, OR	\$3,940	\$383	\$47.65	\$1.30	-6
	Northwest, KS	Portland, OR	\$4,840	\$510	\$58.98	\$1.61	-3
	Chicago, IL	Richmond, VA	\$2,557	\$70	\$28.96	\$0.79	-1
Corn	Chicago, IL	Baton Rouge, LA	\$3,128	\$0	\$34.48	\$0.88	-11
	Council Bluffs, IA	Baton Rouge, LA	\$3,223	\$0	\$35.53	\$0.90	-5
	Kansas City, MO	Dalhart, TX	\$3,284	\$138	\$37.72	\$0.96	-1
	Minneapolis, MN	Portland, OR	\$3,430	\$467	\$42.95	\$1.09	-8
	Evans ville, IN	Raleigh, NC	\$3,008	\$68	\$33.91	\$0.86	3
	Columbus, OH	Raleigh, NC	\$2,897	\$60	\$32.59	\$0.83	4
	Council Bluffs, IA	Stockton, CA	\$5,390	\$504	\$64.97	\$1.65	-6
Soybeans	Chicago, IL	Baton Rouge, LA	\$3,178	\$0	\$35.03	\$0.95	-11
	Council Bluffs, IA	Baton Rouge, LA	\$3,192	\$0	\$35.19	\$0.96	-7
	Minneapolis, MN	Portland, OR	\$4,360	\$467	\$53.20	\$1.45	-5
	Evans ville, IN	Raleigh, NC	\$3,008	\$68	\$33.91	\$0.92	3
	Chicago, IL	Raleigh, NC	\$3,608	\$85	\$40.71	\$1.11	1
<b>Shuttle Train</b>							
Wheat	St. Louis, MO	Houston, TX	\$2,642	\$0	\$29.12	\$0.79	7
	Minneapolis, MN	Portland, OR	\$3,540	\$467	\$44.16	\$1.20	-10
Corn	Fremont, NE	Houston, TX	\$2,520	\$282	\$30.89	\$0.78	-6
	Minneapolis, MN	Portland, OR	\$3,348	\$467	\$42.05	\$1.07	-10
Soybeans	Council Bluffs, IA	Houston, TX	\$2,787	\$274	\$33.74	\$0.92	-2
	Minneapolis, MN	Portland, OR	\$3,502	\$467	\$43.75	\$1.19	-10

<sup>&</sup>lt;sup>1</sup>A unit train refers to shipments of at least 52 cars. Shuttle train rates are available for qualified shipments of

Sources: www.bnsf.com, www.cpr.ca, www.csx.com, www.uprr.com

<sup>75-110</sup> cars that meet railroad efficiency requirements.

 $<sup>^2</sup>$ Approximate load per car = 100 short tons (90.72 metric tons): corn 56 lbs./bu., wheat & soybeans 60 lbs./bu.

<sup>&</sup>lt;sup>3</sup>Percentage change year over year calculated using tariff rate plus fuel surchage

Table 8 **Tariff Rail Rates for U.S. Bulk Grain Shipments to Mexico** 

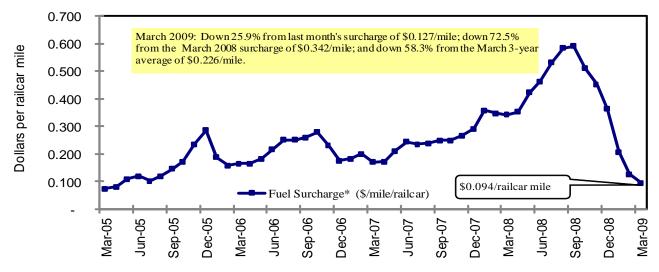
Effective date		1 C.S. Duik Grain		Fuel			Percent
	Origin		Tariff	surcharge '	Tariff plus surc	harge per:	change
Commodity	state	<b>Destination region</b>	rate/car <sup>1</sup>	per car	metric ton	bushel <sup>2</sup>	$Y/Y^3$
Wheat	ΜT	Chihuahua, CI	\$5,896	\$434	\$64.68	\$1.76	-3
	OK	Cuautitlan, EM	\$5,360	\$264	\$57.46	\$1.56	0
	KS	Guadalajara, JA	\$5,830	\$255	\$62.17	\$1.69	-2
	TX	Salinas Victoria, NL	\$2,984	\$66	\$31.17	\$0.85	2
Corn	IA	Guadalajara, JA	\$6,395	\$300	\$68.40	\$1.74	-11
	SD	Penjamo, GJ	\$6,300	\$568	\$70.18	\$1.78	-11
	NE	Queretaro, QA	\$6,167	\$177	\$64.82	\$1.64	-5
	SD	Salinas Victoria, NL	\$4,740	\$432	\$52.84	\$1.34	-4
	MO	Tlalnepantla, EM	\$5,364	\$172	\$56.57	\$1.44	-9
	SD	Torreon, CU	\$5,310	\$476	\$59.12	\$1.50	-10
Soybeans	МО	Bojay (Tula), HG	\$5,819	\$253	\$62.04	\$1.69	-11
	NE	Guadalajara, JA	\$6,200	\$289	\$66.30	\$1.80	-12
	IA	Penjamo (Celaya), GJ	\$6,050	\$565	\$67.59	\$1.84	-12
	KS	Torreon, CU	\$5,040	\$179	\$53.33	\$1.45	-10
Sorghum	OK	Cuautitlan, EM	\$4,309	\$431	\$48.43	\$1.23	-5
	TX	Guadalajara, JA	\$4,800	\$370	\$52.82	\$1.34	-5
	NE	Penjamo, GJ	\$6,225	\$258	\$66.24	\$1.68	-7
	KS	Queretaro, QA	\$5,468	\$162	\$57.52	\$1.46	-3
	NE	Salinas Victoria, NL	\$4,377	\$190	\$46.66	\$1.18	-4
	NE	Torreon, CU	\$5,130	\$212	\$54.58	\$1.39	-8

<sup>&</sup>lt;sup>1</sup>Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75--110 cars that meet railroad efficiency requirements.

Sources: www.bnsf.com, www.uprr.com, www.kcsouthern.com

Figure 7

Railroad Fuel Surcharges, North American Weighted Average<sup>1</sup>



<sup>&</sup>lt;sup>1</sup> Weighted by each Class I railroad's proportion of grain traffic for the prior year.

Sources: www.bnsf.com, www.cn.ca, www8.cpr.ca, www.csx.com, www.kcsi.com, www.nscorp.com, www.uprr.com

<sup>&</sup>lt;sup>2</sup>Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

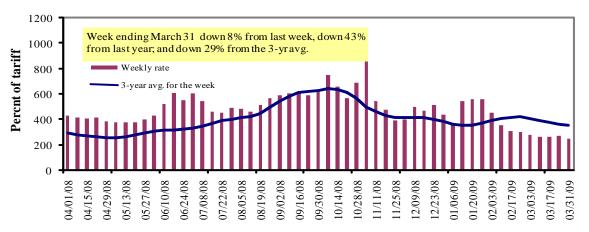
<sup>&</sup>lt;sup>3</sup>Percentage change year over year calculated using tariff rate plus fuel surchage

<sup>\*</sup> Mileage-based fuel surcharges from December 2004 through March 2007 are estimated. Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

### **Barge Transportation**

Figure 8

Illinois River Barge Freight Rate<sup>1,2</sup>



<sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average of the 3-year average. Source: Transportation & Marketing Programs/AMS/USDA

Table 9 **Weekly Barge Freight Rates: Southbound Only** 

		Twin Cities M	Mid- Mississippi	Illinois River	St. Louis	Cincinnati	Lower Ohio	Cairo- Memphis
Rate <sup>1</sup>	3/31/2009	320	275	249	203	208	208	188
14440	3/24/2009	337	308	271	228	213	213	196
\$/ton	3/31/2009	19.81	14.63	11.54	8.08	9.77	8.42	5.91
	3/24/2009	20.84	16.39	12.57	9.10	9.97	8.59	6.16
Curren	t week % change f	rom the same	e week:					
	Last year	-	-48	-43	-43	-50	-50	-41
	3-year avg. <sup>2</sup>	89	-19	-29	-28	-31	-31	-24
Rate <sup>1</sup>	April	318	273	259	212	210	210	192
	June	325	284	280	237	237	237	222

<sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average; ton = 2,000 pounds.

 $Source: \ Transportation \ \& \ Marketing \ Programs/AMS/USDA$ 

#### Calculating barge rate per ton:

(Index \* 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes included in tables on this page. The 1976 benchmark rates per ton are provided in map (see figure 9).

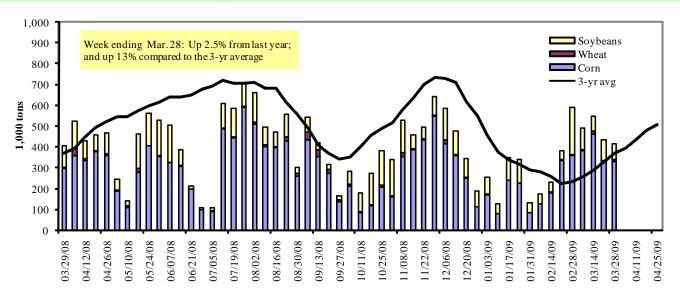
Figure 9

Benchmark tariff rates



Figure 10

Barge Movements on the Mississippi River¹ (Locks 27 - Granite City, IL)



<sup>&</sup>lt;sup>1</sup> The 3-year average is a 4-week moving average.

Table 10

Source: U.S. Army Corps of Engineers (www.mvr.usace.army.mil/mvrimi/omni/webrpts/default.asp)

Barge Grain Movements (1,000 tons)

Week ending 3/28/2009	Corn	Wheat	Soybeans	Other	Total
Mississippi River					
Rock Island, IL (L15)	46	2	55	0	103
Winfield, MO (L25)	119	2	56	0	177
Alton, IL (L26)	331	9	90	0	430
Granite City, IL (L27)	329	12	77	2	420
Illinois River (L8)	180	8	28	0	216
Ohio River (L52)	76	8	49	7	140
Arkansas River (L1)	0	6	24	4	33
Weekly total - 2009	405	26	149	13	593
Weekly total - 2008	389	6	116	6	518
2009 YTD <sup>1</sup>	4,724	242	2,325	76	7,367
2008 YTD	4,587	181	1,846	170	6,784
2009 as % of 2008 YTD	103	133	126	45	109
Last 4 weeks as % of 2008 <sup>2</sup>	127	336	116	73	127
Total 2008	18,783	1,542	7,062	453	27,840

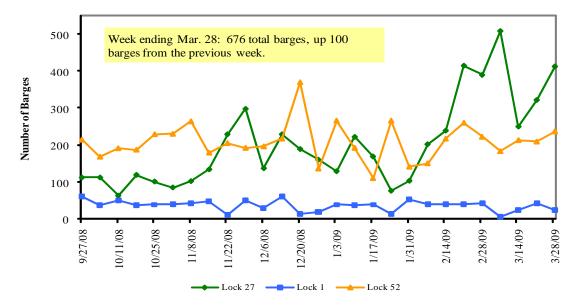
Weekly total, YTD (year-to-date) and calendar year total includes Miss/27, Ohio/52, and Ark/1; "Other" refers to oats, barley, sorghum, a

Note: Total may not add exactly, due to rounding

Source: U.S. Army Corps of Engineers (www.mvr.usace.army.mil/mvrimi/omni/webrpts/default.asp)

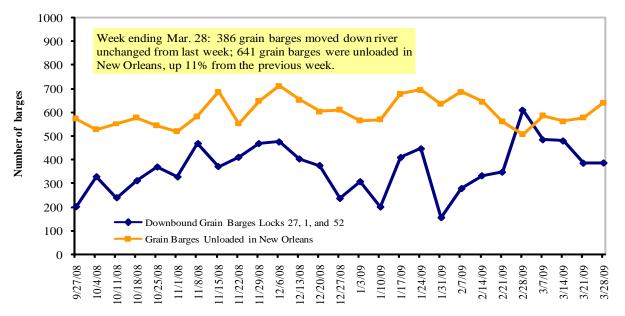
<sup>&</sup>lt;sup>2</sup> As a percent of same period in 2008.

Figure 11
Upbound Empty Barges Transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Locks and Dam 52



Source: U.S. Army Corps of Engineers

Figure 12 **Grain Barges for Export in New Orleans Region** 



Source: U.S. Army Corps of Engineers and GIPSA

### **Truck Transportation**

The **weekly diesel price** provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

Table 11

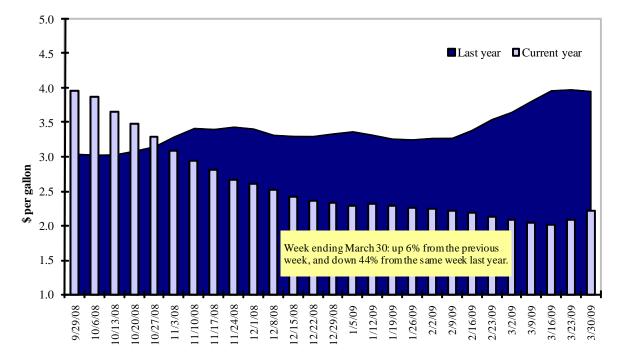
Retail on-Highway Diesel Prices<sup>1</sup>, Week Ending 3/30/2009 (US\$/gallon)

			Change from		
Region	Location	Price	Week ago	Year ago	
I	East Coast	2.281	0.115	-1.733	
	New England	2.424	0.381	-1.706	
	Central Atlantic	2.399	0.084	-1.761	
	Lower Atlantic	2.218	0.137	-1.723	
II	Midwest <sup>2</sup>	2.176	0.138	-1.753	
III	Gulf Coast <sup>3</sup>	2.203	0.143	-1.704	
IV	Rocky Mountain	2.146	0.110	-1.826	
V	West Coast	2.282	0.132	-1.767	
	California	2.297	0.168	-1.815	
Total	U.S.	2.221	0.131	-1.743	

<sup>&</sup>lt;sup>1</sup>Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

Source: Energy Information Administration/U.S. Department of Energy (www.eia.doe.gov)

Figure 13
Weekly Diesel Fuel Prices, U.S. Average



Source: Retail On-Highway Diesel Prices, Energy Information Administration, Dept. of Energy

<sup>&</sup>lt;sup>2</sup>Same as North Central <sup>3</sup>Same as South Central

### **Grain Exports**

Table 12

U.S. Export Balances and Cumulative Exports (1,000 metric tons)

Wheat					Corn	Soybeans	Total		
Week ending	HRW	SRW	HRS	SWW	DUR	All wheat			
Export Balances <sup>1</sup>									_
3/19/2009	1,091	556	930	673	79	3,329	9,400	4,105	16,834
This week year ago	2,704	761	1,200	696	53	5,414	16,312	4,924	26,650
Cumulative exports-marketing year <sup>2</sup>									
2008/09 YTD	9,968	4,458	4,381	2,622	362	21,790	22,316	24,393	68,499
2007/08 YTD	11,126	4,795	6,760	3,566	980	27,228	36,511	21,988	85,727
YTD 2008/09 as % of 2007/08	90	93	65	74	37	80	61	111	80
Last 4 wks as % of same period 2007/08	44	91	78	109	136	67	57	90	65
2007/08 Total	13,709	5,568	7,842	4,191	1,075	32,385	59,666	30,411	122,462
2006/07 Total	6,800	3,866	6,480	4,996	761	22,902	53,799	30,261	106,962

<sup>&</sup>lt;sup>1</sup> Current unshipped export sales to date

Note: YTD = year-to-date. Marketing Year: wheat = 6/01-5/31, corn & soybeans = 9/01-8/31

Source: Foreign Agricultural Service/USDA (www.fas.usda.gov)

Table 13 **Top 5 Importers**<sup>1</sup> **of U.S. Corn** 

Week ending 03/19/09	Total Commit	tments <sup>2</sup>	% change	Exports <sup>3</sup>
	2008/09	2007/08	current MY	
	Current MY	Last MY	from last MY	2007/08
	- 1,0	00 mt -		- 1,000 mt -
Japan	10,764	12,499	(14)	15,294
Mexico	5,668	7,505	(24)	8,767
Korea <sup>4</sup>	3,442	8,104	(58)	8,621
Taiwan	2,325	3,207	(28)	3,476
Egypt	1,237	2,951	(58)	3,309
Top 5 importers	23,435	34,266	(32)	39,467
Total US corn export sales	31,716	52,823	(40)	61,870
% of Projected	73%	85%		
Change from Last Week	1,191	633		
Top 5 importers' share of U.S.				
corn export sales	74%	65%		
USDA forecast, March 2009	43,180	61,870	(30)	
Corn Use for Ethanol USDA				
forecast, March 2009	93,980	76,861	22	

<sup>(</sup>n) indicates negative number.

 $<sup>^{2}</sup>$  Shipped export sales to date; new marketing year now in effect for corn and soybeans

 $<sup>^{1}</sup>$ Based on FAS Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year (MY) = Sep 1 - Aug 31.

<sup>&</sup>lt;sup>2</sup>Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report.

 $<sup>{}^3</sup>FAS\,Marketing\,\,Year\,\,Final\,\,Reports-www.fas.usda.gov/export-sales/myfi\_rpt.htm.$ 

<sup>&</sup>lt;sup>4</sup> Not included - FAS Press Release: **220,000 mt** (110,000 mt on 03/23 and 110,000 mt on 03/27) to Korea for

Table 14

Top 5 Importers<sup>1</sup> of U.S. Soybeans

Week ending 03/19/09	Total Comm	itments <sup>2</sup>	% change	Exports <sup>3</sup>
	2008/09	2007/08	current MY	
	Current MY	Last MY	from last MY	2007/08
	- 1,000	0 mt -		- 1,000 mt -
China	16,643	11,850	40	13,354
Mexico	2,078	3,007	(31)	3,575
Japan	2,091	2,343	(11)	2,710
EU-25	2,173	3,640	(40)	3,896
Taiwan	1,222	1,365	(10)	1,728
Top 5 importers	24,207	22,205	9	25,262
Total US soybean export sales	28,498	26,912	6	
% of Projected	88%	85%		
Change from last week	429	370		
Top 5 importers' share of U.S.				
soybean export sales	85%	83%		
USDA forecast, March 2009	32,250	31,600	2	
Soybean Use for Biodiesel USDA				
forecast, March 2009	5,275	7,148	(26)	

<sup>(</sup>n) indicates negative number.

Table 15

Top 10 Importers<sup>1</sup> of All U.S. Wheat

Week ending 03/19/09	Total Commi	tments <sup>2</sup>	% change	Exports <sup>3</sup>
	2008/09	2007/08	current MY	
	Current MY	Last MY	from last MY	2007/08
	- 1,	,000 mt -		- 1,000 mt -
Japan	2,950	3,340	(12)	3,319
Egypt	1,923	2,986	(36)	3,276
Nigeria	2,463	2,384	3	2,597
Mexico	2,435	2,589	(6)	2,568
Iraq	1,205	2,312	(48)	1,964
Phililppines	1,433	1,671	(14)	1,538
Korea, South	1,135	1,587	(28)	1,509
Indonesia	613	973	(37)	1,093
Taiwan	617	1,059	(42)	1,068
Venezuela	521	944	(45)	997
Top 10 importers	15,295	19,845	(23)	19,930
Total US wheat export sales	25,119	32,642	(23)	34,400
% of Projected	94%	95%		
Change from last week	264	380		
Top 10 importers' share of U.S.				
wheat export sales	61%	61%		
USDA forecast, March 2009	26,670	34,400	(22)	

<sup>(</sup>n) indicates negative number.

<sup>&</sup>lt;sup>1</sup>Based on FAS 2006/07 Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year (MY) = Sep 1 - Aug 31.

<sup>&</sup>lt;sup>2</sup> Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report.

<sup>&</sup>lt;sup>3</sup> FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi\_rpt.htm.

<sup>&</sup>lt;sup>1</sup>Based on FAS 2007/08 Marketing Year Ranking Reports (except Algeria) - www.fas.usda.gov; Marketing year = Jun 1 - May 31

<sup>&</sup>lt;sup>2</sup> Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report.

<sup>&</sup>lt;sup>3</sup> FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi\_rpt.htm.

Table 16

Grain Inspections for Export by U.S. Port Region (1,000 metric tons) Total<sup>1</sup> 2009 YTD as **Port** Week ending Last 4-weeks as % of 2008 YTD<sup>1</sup> 03/26/09 2009 YTD<sup>1</sup> % of 2008 YTD 2008 3-yr. avg. 2008 regions **Pacific Northwest** Wheat 121 2,181 3,240 67 78 88 10,508 Com 155 1,517 2,841 53 46 63 12,641 Soybeans 258 2,547 3,016 84 103 108 9,478 Total 9.097 69 72 534 6,245 85 32,626 Mississippi Gulf Wheat 138 1,053 1,083 97 141 132 6,321 Corn 70 91 632 6,537 9,387 94 28,497 Soybeans 6,476 5,680 84 99 16,295 334 114 **Total** 1,103 14,066 16,150 **87** 93 99 51,113 **Texas Gulf** Wheat 145 1.246 1,752 71 92 104 9.852 Corn 44 407 824 49 68 66 1.516 Soybeans 7 472 92 513 113 257 178 **Total** 196 2,124 2,668 80 87 98 11,545 **Great Lakes** Wheat 0 0 25 2 3 2 831 Com 0 0 12 0 n/a 0 294 0 0 0 0 315 Soybeans 6 0 0 2 2 0 43 1 **Total** 1,439 Atlantic 3 Wheat 84 175 48 2 891 1 Corn 4 26 378 6 13 576 7 2 278 Soybeans 242 115 43 34 605 Total 8 389 **795** 49 9 12 2,073 **U.S.** total from ports<sup>2</sup> 405 89 97 Wheat 4,564 6,250 73 28,402 Corn 835 8,487 13,442 63 76 84 43,523 Soybeans 601 9,773 9,036 108 90 103 26,871

22,824

1,842

**Total** 

Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov); YTD= year-to-date; n/a = not applicable

28,728

**79** 

83

92

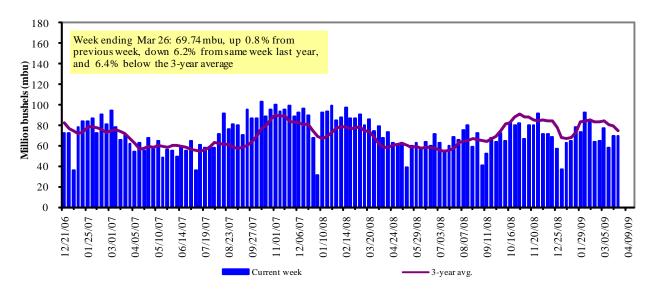
98,796

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 35 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 57 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2008.

 $<sup>^{\</sup>mathrm{1}}$  Includes weekly revisions, some regional totals may not add exactly due to rounding.

<sup>&</sup>lt;sup>2</sup> Total includes only port regions shown above

Figure 14
U.S. grain inspected for export (wheat, corn, and soybeans)



Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)

Note: 3-year average consists of 4-week running average

Figure 15
Weekly U.S. Grain Inspections: U.S. Gulf and PNW (wheat, corn, and soybeans)



Mar 26: % change from: MS Gulf TX Gulf U.S. Gulf Last week down 1.5 down 9 down 3 up 10 down 29 Last year (same week) up 36 up 11 3-yr avg. (4-wk mov. avg.) down 2 down 1 down 13

## **Ocean Transportation**

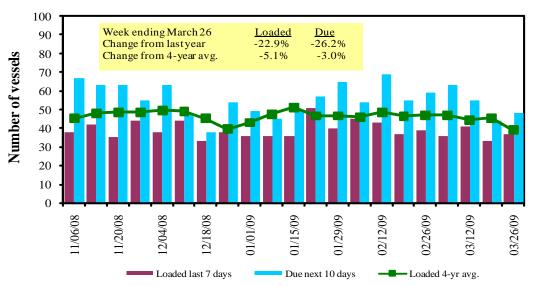
Table 17

**Weekly Port Region Grain Ocean Vessel Activity (number of vessels)** 

,				Pacific	Vancouver
		Gulf		Northwest	B.C.
		Loaded	Due next		
Date	In port	7-days	10-day s	In port	In port
3/26/2009	27	37	48	14	10
3/19/2009	45	33	44	11	8
2008 range	(1555)	(2761)	(3987)	(216)	(015)
2008 avg.	35	42	61	10	7

Source: Transportation & Marketing Programs/AMS/USDA

Figure 16
U.S. Gulf<sup>1</sup> Vessel Loading Activity



Source: Transportation & Marketing Programs/AMS/USDA <sup>1</sup>U.S. Gulf includes Mississippi, Texas, and East Gulf.

Figure 17 **Grain Vessel Rates, U.S. to Japan** 

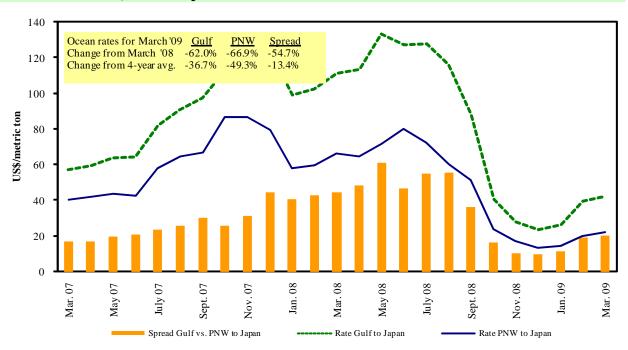


Table 18

Ocean Freight Rates For Selected Shipments, Week Ending 3/28/2009

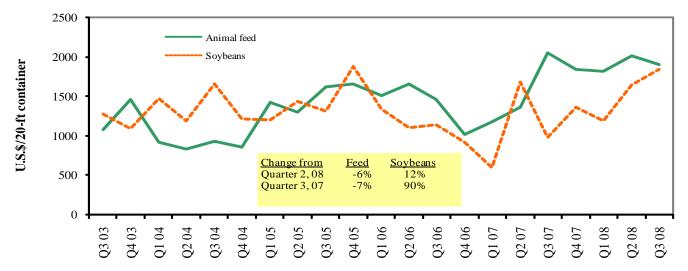
	Import	Grain		Volume loads	Evoight water
Export	Import		Loading		Freight rate
region	region	types	date	(metric tons)	(US \$/metric ton)
U.S. Gulf	China	Hvy Grain	Feb 1/10	55,000	23.75
U.S. Gulf	China	Hvy Grain	Jan 5/15	55,000	21.00
U.S. Gulf	China	Hvy Grain	Jan 1/5	55,000	21.00
U.S. Gulf	China	Hvy Grain	Jan 1/5	55,000	21.00
U.S. Gulf	Russia	Hvy Grain	Feb 25/M ar 5	25,000	30.50
U.S. Gulf	Haiti <sup>1</sup>	Wheat	Apr 17/20	7,100	68.95
U.S. Gulf	Egypt Mediterranean	Hvy Grain	Jan 14/18	60,000	12.15
Brazil	China	Grain	Mar 20/30	80,000	32.50
Brazil	Morocco	Maize	Feb 3/8	22,500	22.50
Brazil	Greece	Soybeans	Feb 18/16	24,000	24.00
France	Algeria	Wheat	Mar 5/10	25,000	27.00
River Plate	Algeria	Maize	Apr 5/10	30,000	30.00
River Plate	China	Hvy Grain	Mar	60,000	32.50
River Plate	China	Hvy Grain	Apr	60,000	32.50
River Plate	Libya	Soy bean meal	Mar 1/14	15,000	51.00
River Plate	Morocco	Maize	Feb 1/5	25,000	35.50
River Plate	Poland	Meals	Apr 1/5	30,000	36.00
Uruguay	Libya	Maize	Feb 25/28	20,000	27.00

Rates shown are for metric ton (2,204.62 lbs. = 1 metric ton), F.O.B., except where otherwise indicates; op = option

Source: Maritime Research Inc. (www.maritime-research.com)

<sup>&</sup>lt;sup>1</sup>75 percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

Figure 18
Ocean Rates<sup>1</sup> for Containerized Shipments to Selected Asian Countries



<sup>&</sup>lt;sup>1</sup>Rates are weighted by shipping line market share and destination country. Rates provided are publicly filed tariff rates, not those negotiated in a confidential service contract.

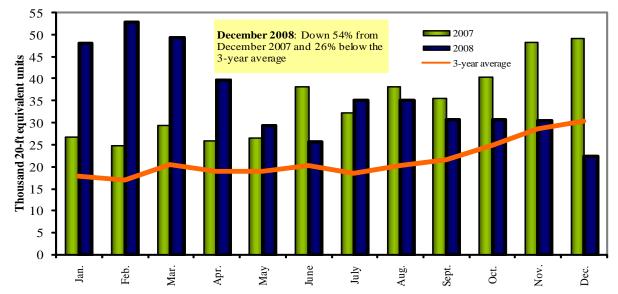
Countries include: Animal Feed: Bangkok-Thailand (3%), Busan-Korea (25%), Hong Kong (9%), Kaohsiung/Keelung-Taiwan (55%), Tokyo-Japan (8%). Soybeans: Kaohsiung/Keelung-Taiwan (97%), Tokyo-Japan (2%)

Source: Ocean Rate Bulletin, Quarter 3, 2008, Transportation & Marketing Programs/AMS/USDA

Container ocean freight rates – average rate per twenty-foot equivalent unit (TEU) weighted by shipping line market share and trade route.

During 2007, containers were used to transport 5 percent of total U.S. waterborne grain exports, and 9 percent of U.S. grain exports to Asia.

Figure 19 **Monthly Shipments of Containerized Grain to Asia** 



Source: Port Import Export Reporting Service (PIERS), Journal of Commerce

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#### Ocean Rate Bulletin

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